

## Mobile Speed Matters: 6 German Websites Exceed User Load Time Expectations of 3 Seconds

Mobile speed matters: whether users abandon a website, interact with it or leave it prematurely often depends on its loading speed. In cooperation with the Mobile Marketing Association (MMA) Germany, Google just published the third version of the mobile speed leaderboards, which compared loading speeds of Germany's most visited mobile domains.

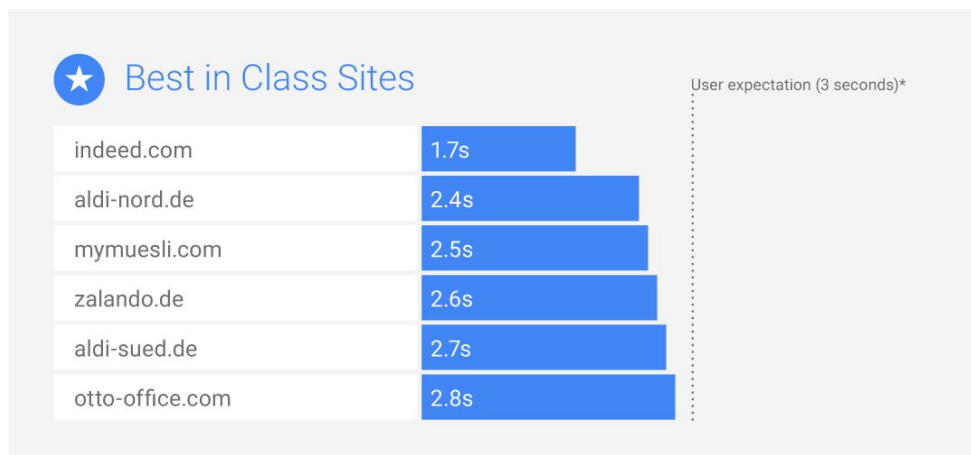
The new leaderboards list 150 of Germany's most visited websites across 30 categories based on mobile speed. In addition to the Retail, Travel, Automotive and Finance categories, Healthcare, Food Delivery, Consumer Packaged Goods and Consumer Electronics were also examined.

### Overview of Leaderboard Results

- Indeed, Aldi Nord, Mymuesli, Aldi Sued, Zalando and Otto Office had the fastest mobile websites and met [user expectations of a 3-second mobile loading time](#).
- Of the 300 examined websites, only two percent succeeded in meeting user expectations.
- Retail remained the best-positioned vertical.

### Best-in-Class Sites

Smartphones are Germany's primary device for accessing the internet. The speed with which a website loads and displays is crucial for user satisfaction. A slow site not only frustrates users, but they often move on before the site even loads: 53 percent of mobile site visits abandon a page that takes longer than three seconds to load. For companies, this is a missed opportunity.



\* **Source:** Google data, aggregated, anonymized Google Analytics data from a selection of mWeb sites with consent to the publication of benchmark data, n=3.7 K, global, March 2016.

**The mobile websites of Indeed, Aldi Nord, Mymuesli, Aldi Sued, Zalando and Otto Office not only meet but exceed user expectations of a 3-second mobile loading time.** According to SOASTA, for e-commerce sites, a two-second load-time delay correlates with a bounce rate increase of up to 103 percent. The top ranked companies have already recognized the positive impact of fast websites on their performance.

*First and foremost I want to congratulate the winners of their respective categories and particularly the 6 companies that beat the 3-second page-load user expectation. While users' expectations are constantly increasing, the results show that only 20% of analyzed sites improved in the last 6 months.*

*This increasing gap of actual speed vs. users' expectations represents a huge business opportunity that requires more focus across all industries.*

– Dominik Wöber, Head of Performance Sales, Central Europe, Google

## **The Biggest Gainers**

Multiple verticals had mobile websites that improved load speed and thus moved up in the rankings. Automotive, Beauty Specialist Retailers, Transport and Streaming & Pay TV each had two mobile websites that rose in the rankings. Mymuesli posted the **greatest improvement, now loading in 2.5 seconds versus 6 seconds half a year ago**. Mymuesli was not only the fastest mobile website in the Food & Beverages category but also the third fastest site in the entire ranking. Otto Office (faster by 2.7 seconds) and HVV (faster by 2.6 seconds) also made significant advances.

*Smartphones are Germany's primary device for accessing the internet. In collaboration with Google, we (MMA Germany) want to increase the urgency for faster mobile sites and want to highlight companies successfully prioritizing this topic. Speed matters and correlates with positive or negative user experience and business growth.*

– Mark Wächter, Co-Chair, Mobile Marketing Association Germany

## **RETAIL**

Within the Retail sector, sub-verticals Beauty Specialist Retailers, Apparel and Footwear Specialist Retailers, Office Suppliers, Home and Gardening Stores, Modern Grocery Retailers, Internet Retailing, General Merchandise / Department Stores, Electronics and Appliance Specialist Retailers and Sportswear Brands were examined.

*Optimising the loading times of our website is not a one-off sprint for us, but a continuous task for our teams. In particular image optimization and the reduction of JavaScript bundles have further improved our loading times in recent months. We are pleased to be listed again as the fastest site in the fashion sector according to the current Google Mobile Speed Leaderboard.*

– Dr. Christoph Lütke Schelhowe, VP Product Analytics, Zalando

*A fast load time is a crucial factor in the success of an online store. We want our customers to find the articles they want quickly and easily with us - especially in the busy Christmas season. That's why we attach great importance to the user-friendly design of our myToys shop.*

– Ulrich Hauschild, Bereichsleiter Marketing, myToys

## **TRAVEL**

HOTEL.DE delivered the fastest mobile website, at 3.7 seconds load time, for the overall travel industry and within the Online Travel Agency (OTA) category. Accommodation Supplier traumferienwohnungen.de (4.5 seconds loading time) and Metasearcher holidu.de (4.6 seconds loading time) follow. In addition, the sub-verticals Package Travel & Cruise Operator and Transport Supplier were included in the leaderboard.

*Travelers book business trips in a different way than private trips. HOTEL.DE simplifies business travel and supports users to search and book their perfect accommodation in an efficient way – on any device. The fastest mobile loading time is an important factor for a positive user experience and that's why we are very pleased with the great result and honored to receive this award.*

– Alexandra Barth, CMO, HRS Group

*As a search engine for vacation rentals, we are very proud to deliver the fastest mobile service in the travel comparison space. The entire vacation rental area is moving towards a completely mobile experience and speed as a key user experience is a very important factor in this shift. Currently we*

*have more than 60% of our users come through mobile devices with the share growing every month. Speed and performance is critical to user experience. Our constant commitment to improve both backend and frontend speed is proving to pay off: We have recently re-launched our website, which has a 2.6 second faster page load and resulted in an 8 percent increase in booking conversion rate.*  
– Johannes Siebers, CEO and Founder, Holidu GmbH

## **OTHER INDUSTRIES**

Automotive, Finance, Healthcare and Consumer Goods were also included in the Mobile Speed Leaderboards.

*Waiting is annoying! Fast pages inspire our users and increase satisfaction and conversion at the same time. The first place in the Mobile Speed Ranking rewards our long-term oriented and professional work. Performance is always top of mind when we develop a new product or feature. Especially for mobile users, speed is critical: Our mobile usage rate is at 72 percent and rising. We have chosen the right way – a fact that both the Mobile Speed ranking and customer satisfaction underline.*

– Ulrich Gros, CFO, Immowelt AG

*Fast load times are a key success factor for excellent customer experience at Barclaycard. Top-notch performance is a door opener for UX and design impact. Our users have high performance expectations of the financial services industry due to their high product involvement. As we redesigned Barclaycard.de, we focused on the needs of our mobile users and the achievement of highest accessibility standards from the outset. Our success in the Google Speed Leaderboard is a validation of our ongoing strategy.*

– Kirstin Hütz, Head of Digital Capabilities, Vice President, Barclaycard.de

## **Our Recommendations for You**

- 1) Check your status quo with the [Speed Scorecard](#).
- 2) Set a measurable goal for yourself (e.g. a loading time of less than 3 seconds).
- 3) Find optimisation opportunities with [PageSpeed Insights](#) and evaluate transformative technologies such as [Accelerated Mobile Pages](#) (AMP).

## **Methodology**

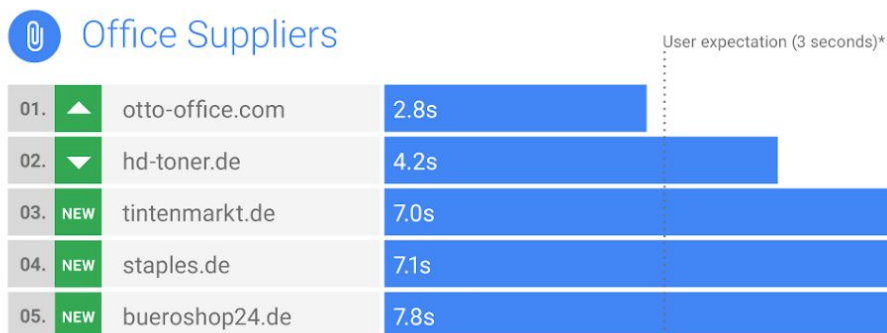
Our research partner GfK SE identified the ten most frequently visited websites across 30 categories in Germany based on unique users in H1 2018. The speed statistics for these domains were then sourced from the October 2018 version of the [Chrome User Experience Report \(CrUX\)](#) (Germany dataset, 3G Internet connection). CrUX includes anonymous and aggregated user experiences of Chrome users across popular domains. The Mobile Speed Leaderboards were ranked based on a combination of three user-centric metrics: [First Contentful Paint \(FCP\)](#), [DOM Content Load](#) and [Onload](#). Only the 90th percentile of FCP was used to show speed in the lists. FCP measures the time it takes for the user to receive a visual response from a website. Note that comparisons with other datasets, metrics or tools, such as Webpagetest.org or TestMySite, may lead to different results due to different test environments, time periods or test-setups.

## Fastest Mobile Sites in Retail Sub-Verticals



Arrows represent positive and negative developments in ranking since the last Mobile Speed Leaderboard in June 2018.

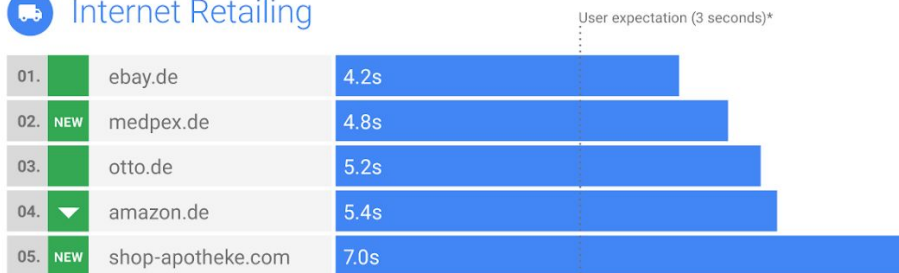
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## Modern Grocery Retailers



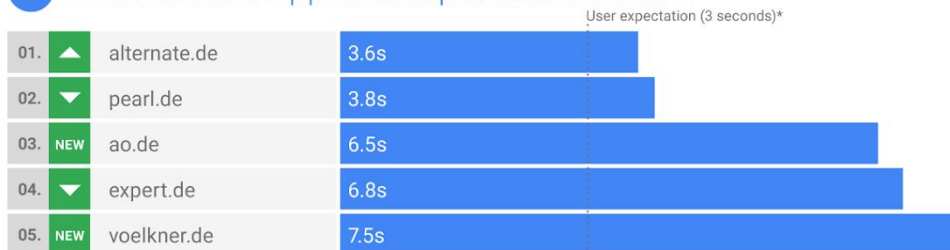
## Internet Retailing



## General Merchandise / Department Stores



## Electronics & Appliance Specialist Retailers

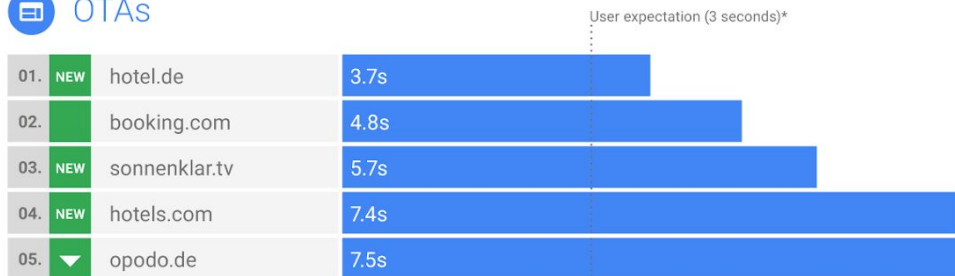


## Sportsweaver Brands



## Fastest Mobile Sites in Travel Sub-Verticals

### OTAs



### Package Travel & Cruise Operator



### Transport Supplier



## Accommodation Supplier

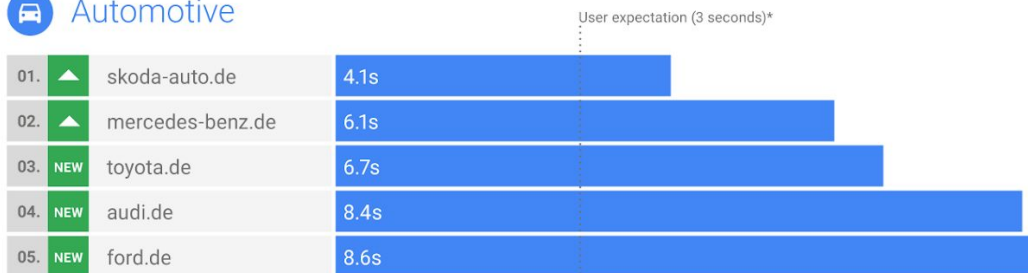


## Metasearcher



## Fastest Mobile Sites in Further Industries

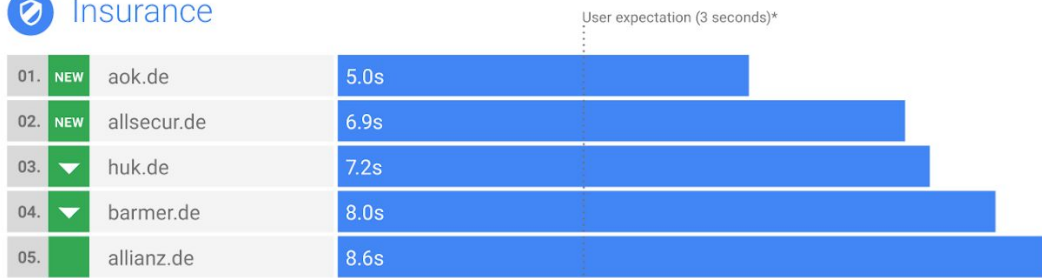
### Automotive



### Banking & Credit Institutes



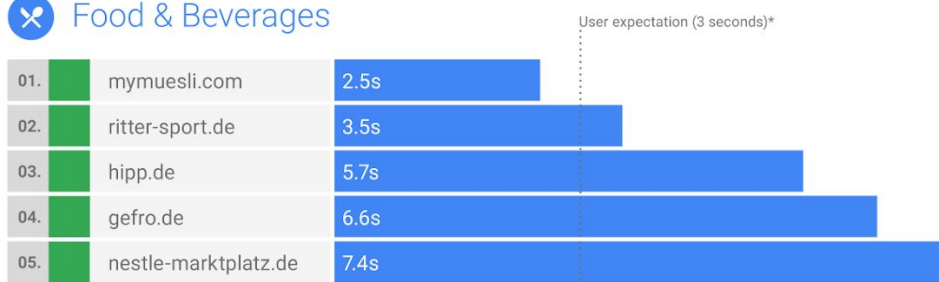
## Insurance



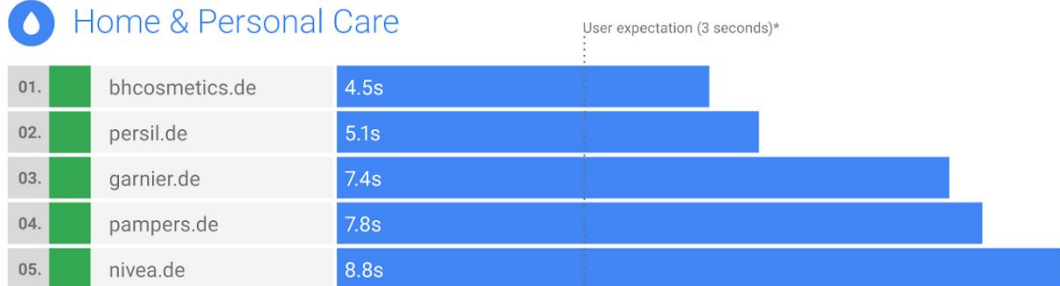
## Healthcare



## Food & Beverages

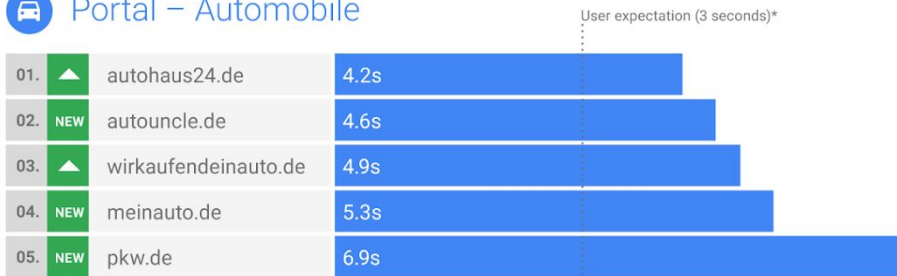


## Home & Personal Care

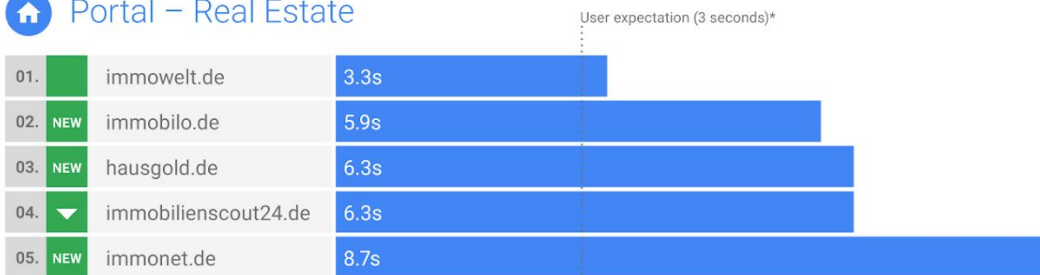




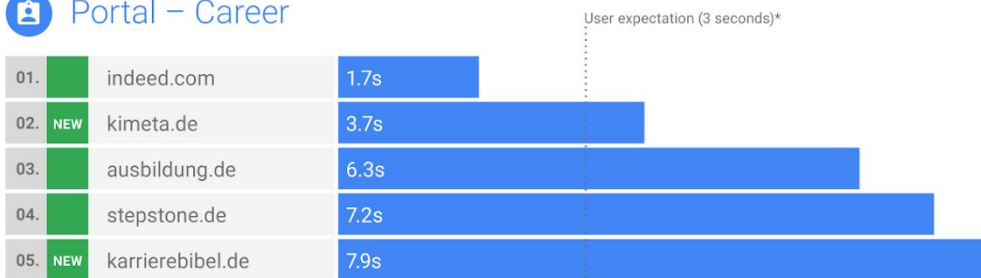
## Portal – Automobile



## Portal – Real Estate



## Portal – Career



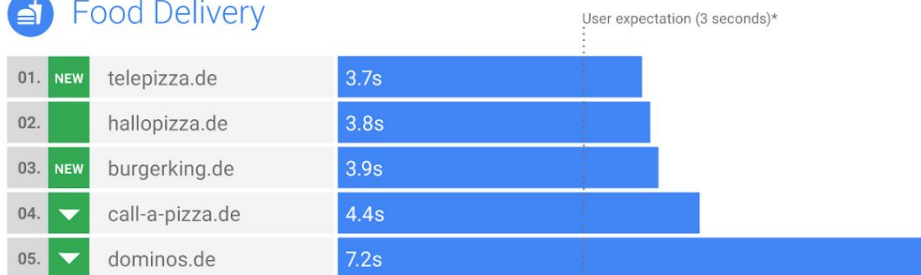
## Comparison – Multi-Product



## Comparison – Finance & Insurance



## Food Delivery



## Consumer Electronics



## Streaming & Pay TV



## Telecom



## Education Providers

